

SALMAN A. AL-ANSARI

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EDUCATION

Hamad Bin Khalifa University

Doctor of Juridical Science (S.J.D)

Doha, Qatar
2023-2026

HEC Paris

Executive Master of Business Administration, E.M.B.A.

Doha, Qatar
2012-2013

University of Pennsylvania Law School

Master of Laws, LL.M.

Philadelphia, PA, USA
2006-2007

Qatar University College of Law

Bachelor of Laws, LL.B.

Doha, Qatar
1998-2004

PROFESSIONAL EXPERIENCE

Al Ansari Law

Founding Partner

Doha, Qatar
2025 – Present

- Advised QNB as Qatar Law expert in ICSID dispute.
- Advised the State of Qatar as Qatar Law expert in ICSID dispute.
- Represented Junior’s Restaurant before the Investment and Trade Court in a high-stakes dispute challenging an administrative decision issued by the Ministry of Commerce and Industry refusing the registration of the client’s trademark.
- Represented Junior’s Restaurant in a 200 million QAR dispute before the Investment and Trade Court.
- Advised and issued a capacity opinion addressed to an entity incorporated in Kazakhstan, to confirm the corporate existence, capacity, and authority of UCC and its subsidiaries to enter into a parent company guarantee relating to an EPC Contract in connection with the second line of the Beineu-Bozoi Shymkent gas pipeline project in the Republic of Kazakhstan.
- Advised and issued a capacity opinion addressed to the investment agent to confirm the corporate existence and capacity of Msheireb Properties LLC (“MP”) to enter into a Murabaha agreement.
- Advised on a USD 5,000,000,000 asset-linked secured notes programme. The transaction involved entry into a Qatari-law-governed account pledge agreement in respect of the deposit account held at Qatar National Bank QPSC.
- Advised PayPal Pte. Ltd, a Singapore MAS-licensed entity (“PayPal”) with respect to their Crypto Merchant Onboarding in the Middle East and North Africa Region.
- Advised PayPal Network Pte Ltd (“PayPal”) in relation to the new payment system that PayPal intended to launch to facilitate cross-border payments between bank accounts, e-money wallets, and mobile money wallets.
- Advised and issued capacity and enforceability opinions in two separate financial transactions involving North Oil Company as borrower valued at 1.5 billion USD.
- Advised Qatar Gas Transport Company Limited (Nakilat) QPSC in the re-domiciliation of three Nakilat shipping vessels.

- Represented Al Muftah Group WLL in the purchase of 51% of the issued share capital of Qatar Scientific Company W.L.L. ("QSC").
- Advised Mesaimeer City Real Estate Company on a 50+ million QAR assets acquisition.
- Advised the Qatar Media City - Qatar Film Committee.
- Represented North Oil in multi-discipline disputes.
- Represented Occidental Petroleum in a multi-million-dollar dispute.
- Represented Voltas in a QAR-billion litigation.
- Represented QRail in multi-billion-dollar arbitrations.
- Represented UDC in a multi-million-dollar arbitration.
- Represented UCC in a multi-million-dollar arbitration.
- Advised the Supreme Committee for Delivery & Legacy in its restructuring.
- Represented QRail in a multi-billion-dollar litigation.

Al-Ansari & Associates
Partner

Doha, Qatar
2007 – 2025

- Negotiated and drafted the FIFA Enabling Law and associated decisions.
- Conducted a gap analysis for the Supreme Committee for Delivery and Legacy on Qatar laws against FIFA's guarantees.
- Advised Qatar Football Association together with the GCC member associations in establishing the Arabian Gulf Cup Association.
- Advised Qatar Football Association in the establishment of a sports arbitration court.
- Advised and established the first workers union known as Qatar Players Association.
- Advised Q2022 in its restructuring and constitutional documents.
- Represented a TATA subsidiary in a \$500 million arbitration.
- Represented beIN Sports in multi-million-dollar rights disputes.
- Advised Siemens on a global multijurisdictional acquisition.
- Advised Hassad Food (a QIA subsidiary) in acquiring the only dairy farm in the State of Qatar.
- Advised Mazaya on a \$30 million facility.
- Advised private investors in acquiring a hospitality company.
- Advised Amiri Flight (governmental airline focusing on the head of State and government members air transportation) on various matters which include: \$800 million Boeing aircraft purchase, \$40 million aircraft refurbishment, negotiating and reviewing maintenance and operational agreements.
- Advised Qatar University with its tendering process and contracts drafting, restructuring its commercial subsidiaries and research agreements.
- Advised Merrill Lynch International in its advisory services with Msheireb Properties.
- Advised Oakwood Asia Pacific Ltd. in its hospitality agreements with local owners.
- Advised Tasweeq in a QAR 100 million pledge agreement.
- Advised Travelex in an acquisition of a local exchange company.
- Advised and represented FISIA in a \$200 million ICC construction arbitration.
- Advised GE and FISIA in \$ 120 million ICC construction arbitration.
- Advised Alkhalij Commercial Bank in relation to the first insurance-related bond.
- Advised Alkhalij Commercial Bank in a \$1.8 billion refinance facility.
- Advised an international law firm, QNB Capital, Qatar Petroleum, and Gulf International Services in relation to the proposed acquisition of Amwaj Company.
- Advised and represented Vodafone-Qatar in a QAR 2 billion arbitration and litigation.
- Advised a local company in the first Real Estate Investment Trust (REIT) to be listed on the Singapore Exchange (SGX).
- Advised Alkhalij Commercial Bank in several matters including: its merger with International Bank of Qatar, incorporation of a brokerage company, incorporation of an insurance company (QFC based), restructuring of a QAR 850 million facility, Islamic operations and transactions, conflict of laws and Qatar compliance matters.
- Advised New Doha International Airport in a QAR 240 million construction mediation.
- Advised Doha Film Institute in a multi-million production agreement.

- Advised Sky Oryx JV in a \$ 2 billion construction mediation.
- Advised NDIA in a \$ 120 million mediation.
- Advised Tekfen in a QAR 450 million gas pipeline construction dispute.
- Advised a foreign investor in a QAR 120 million construction litigation.
- Advised the Roudha Center – Supporting businesswomen (Pro Bono).
- Advised the Innovation Leadership Center (Pro Bono).
- Advised, negotiated, and drafted a sponsorship contract of QAR 25 million for Qatar Stars League.
- Rendered legal consultations and legal opinions on issues such as incorporation, rent, employment, immigration, real estate, banking, finance, and environment. Representative clients include: Tasweeq, Muntjat, DFI, ExxonMobil, QatarGas, Servcorp and College of North Atlantic.

Patton Boggs, LLP, Attorneys at Law
Associate

Doha, Qatar
2008-2010

- Advised Qatar Development Bank in Al-Dehmeen Program (the largest finance program for SMEs), including drafting the master agreement and supplements and advising on the structure of the program.
- Advised Doha Film Institute, the work included drafting the incorporation document and advising on the legal structure.
- Advised Qatar Museums Authority in establishing a grant of Q.R. 14 million.
- Advised New Doha International Airport in a \$1.8 billion mediation as Qatar law expert.
- Advised in a QAR 1.2 billion construction litigation.
- Advised in a \$850 million Islamic financing transaction, the work included reviewing and drafting the finance documents.
- Advised in a \$1.4 billion construction dispute and a litigation of QAR 1.5 million (UEM v. Ashgal).
- Advised Animal Rescue Qatar (Pro Bono).
- Advised Qatar Stars League Management, the work included revising human resource manual, drafting labour contracts, and setting out dispute resolution procedures (Pro Bono).
- Advised the American Embassy in establishing the American Chamber of Commerce Qatar (Pro Bono), the work included drafting the incorporation documents and advising on the legal structure.
- Advised Knowledge Ventures Holdings (a Qatar Foundation Company that holds shares in Vodafone, Gulf Bridge International and Mezza) in its incorporation.
- Rendered legal consultations on issues such as incorporation, rent, employment, immigration, real estate, banking, finance, and environment. Representative clients include: ExxonMobil, Qatari Diar Real Estate, Al Wa'ab City, GHD, New Doha Port, Q-Chem, Q-Media, Qatar Marine Festival, Qatar Development Bank, Qatar National Hotels, UDC, New Doha International Airport, Qatar Airways, UEM, Tasweeq, Citibank, Qatar Islamic Bank, The First Investor, QIPCO, ITT, Sotheby's, Georgetown University, Northwestern University, and College of North Atlantic.

Qatar University College of Law
Lecturer in Law

Doha, Qatar
2005-2008

- Created a Legal English Course for the College, which was transformed into a 4-course program.
- Appointed to lead Student Affairs at the College of Law, summer 2007 – fall 2008.
- Co-taught courses such as Corporate Law.
- Recruited senior students as Teaching Assistants.
- Member of the Law Students' Recruitment Campaign Committee.
- Founded the Student Union and the Media Committee at Qatar University College of Law.
- Worked with current students on after-graduation career choices.
- Drafted the constitution of the Students' Club of the Qatar University College of Law.

PUBLICATIONS

Books

- Alansari S and Schnider C, 'S7' in Ilias Bantekas and others (eds), *Commentary on the Court of Arbitration for Sport Code*, (Cambridge University Press 2027), (Forthcoming).
- Bantekas I and Alansari S, 'Legal Challenges for the 2026 and 2027 FIFA World Cups' in Simon Chadwick and others (eds), *The Business of the FIFA World Cup* (2nd edn, Routledge 2026).
- Alansari S and Segura R, 'Qatar Frameworks' in Louise Moore and others (eds), *Environmental Risks for Major Projects: Jurisdictional Comparisons*, (1st edn, European Lawyer Ltd 2012).

Articles

- Alansari S and Bantekas I, 'Addressing Human Rights Risk Through Mega-Sporting Event Implementing Legislation: A Comparison between the Russian and Qatari FIFA World Cups' (2026) *Houston Journal of International Law*, (Forthcoming).
- Alansari S and Bantekas I, 'Resolution of Human Rights Disputes Arising from Mega-Sport Events: Why Claims Against Sport Governing Bodies are Next to Impossible?' (2026) *UCLA Journal of International Law & Foreign Affairs*, (Forthcoming).

CONSULTANCIES AND ADVISORY FUNCTIONS

- Aspire Zone, Advisor to the Vice President.
- LCIA Arab Users' Council, Councilor.
- Qatar Cool P.S.C., Board Member.
- Saudi Sports Arbitration Center, Arbitrator.
- Kuwait National Arbitration Tribunal, Arbitrator.
- Court of Arbitration for Sport, Arbitrator.
- Appeals Committee, Asia Football Federation AFC, Chairperson, 2015 – Present.
- Appeals Committee, FIFA, Member, 2017 – Present.
- Qatar Sports Arbitration Foundation, Vice President, 2016 – Present.
- Qatar Players Association, Founder & President, 2015 – 2018.
- Professionalization Committee, Disciplinary Committee Member, 2007-2008.
- Journal of International Law & Policy (JILP), Philadelphia, PA, Associate Editor, 2006-2007.
- Qatar International Arbitration & Reconciliation, Center Qatar Chamber of Commerce, Arbitrator.
- Alkhalij Commercial Bank (Q.S.C), legal consultant (2010).
- Qatar Stars League Management, Chair of the Dispute Resolution Committee (QSLM) (2009).
- Qatar Stars League Management, Chair of the Compliance & Follow up Committee (QSLM) (2009).
- Qatar Stars League Management, Member of the Human Resource Manual Compliance Committee (2009).
- Qatar Stars League Management, CEO's Advisor (2009).
- International Bar Association (IBA) - Young Lawyers Committee (National Representative).
- Gulf Cooperation Council Accounting and Auditing Organization (GCCAAO) (Exams Committee 2008).
- Professionalization Committee of Qatar (PCQ), advisor.

HONORS AND AWARDS

- The Middle East Achievement Award 2017, The Middle East Legal Awards, hosted by LegalWeek and the Association of Corporate Counsel (ACC).
- Ranked as one of the leading lawyers in the State of Qatar, Chambers Global Guide, Chambers & Partners, 2013, 2014, 2015, 2016, 2024, 2025 and 2026.
- Recognition Award for winning the 3rd position in the Youth Olympics in Moscow, Youth and Sports Authority, 1999.

LANGUAGES

- Arabic and English